



Farm Underwriter – *Work-At-Home Options Considered*

With over 130 years of experience, Edge Mutual strives to be the leading provider of innovative insurance products, delivered with quality service to Rural Ontario. We serve and protect our mutual policyholders through insurance products that reflect the needs of today and tomorrow.

People come first at Edge Mutual. As a result, our focus is on building relationships with our customers. We have a team of solution-oriented problem solvers providing expertise on our home, farm, commercial and auto products. We are currently recruiting for a Farm Underwriter.

Position Responsibilities:

- Assess and evaluate risks within the farm portfolio
- Negotiation of renewal terms
- Processing new policies, renewals, and endorsements per our underwriting guidelines
- Proactively manage business development opportunities
- Develop and maintain effective relationships with our broker partners
- Provide product training and support to brokers
- Occasional field underwriting may be required (requiring a valid driver's license)

Qualifications:

- Strong decision making skills and ability to bring creativity to underwriting risks
- Well organized and thorough approach to completing tasks
- Effective communication and interpersonal skills, both written and verbal
- Post-Secondary education
- 2-3 years underwriting experience
- CIP designation or actively pursuing
- Farm background and/or graduate diploma from an agricultural college would be an asset

We Offer:

- A stable environment with core values that include professionalism, respect, integrity, dependability and excellence
- Ongoing skills development with subsidies for tuition and professional accreditation
- A generous defined benefit pension plan
- Incentive compensation benefits where excellence is financially rewarded
- A work from home program for qualifying individuals

If you have the qualifications we are seeking, please submit your resume and cover letter to:

info@edgemutual.com www.edgemutual.com

---Submission Deadline: January 18, 2019---

We thank all those who apply but only those selected for an interview will be contacted.