



With over 140 years of experience, Heartland Farm Mutual strives to be the preferred agribusiness and rural insurance specialist. We are courageous. Our team is talented and dedicated, challenging the norm and striving to be better every day.

People come first at Heartland. As a result, our focus is on relationships. It's all about delivering genuine customer experience. We have a team of solution-oriented problem solvers providing expertise on our home, farm, commercial and auto products.

Senior Commercial Auto Underwriter - Waterloo

Position Responsibilities:

- Underwrite new business, renewals and endorsements according to established underwriting guidelines.
- Develop appropriate solutions for complex underwriting problems.
- Develop, maintain and manage positive broker relationships, including broker visits as required.
- Respond to broker requests and inquiries in a timely manner.
- Rating/pricing of complex commercial risks using sound underwriting judgement.
- Participate in production calls on agents/brokerage offices, as required.
- Act as coach and mentor to junior underwriting staff.

Qualifications:

- 5 years of commercial automobile underwriting experience.
- CIP and post-secondary education or University degree in business with partial completion of CIP designation.
- FCIP or CRM is preferred.
- Exposure to large agribusiness accounts is preferred.

We Offer:

- A stable environment that values integrity, respect, cooperation and teamwork.
- Ongoing skills development with subsidies for tuition and professional accreditation.
- A defined incentive plan where commitment to excellence is financially rewarded.

If you have the qualifications we are seeking, please apply on the company website www.heartlandfarmmutual.com. Accommodations are available on request for candidates taking part in all aspects of the selection process.

Thank you for your interest. No phone calls please. Only those selected for an interview will be contacted. No agencies.

A Place Where YOU Can Make a Difference! Proudly Canadian. Mutually Owned.

www.heartlandfarmmutual.com